

United Healthcare

# **Agenda**



# **Trends & Key Components** of Optimal Engagement



# **Communication Strategies**



# **Engagement Strategies**



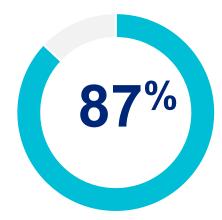


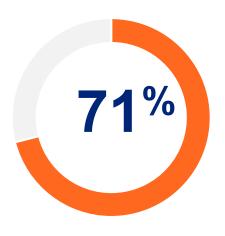
# Well-being Trends & Key Components

# **Market Trends**

# **Employer commitment to health & well-being**







**Employer commitment** 

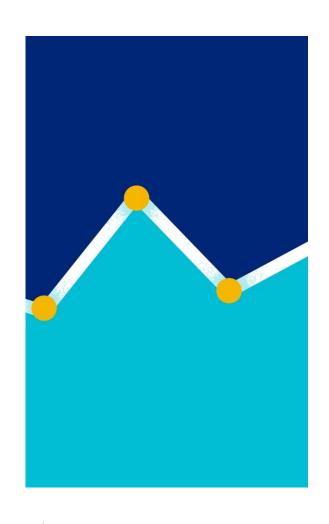
**Employer** responsibility

**Employer** prioritization





# **Key Components of an Effective Strategy**



**Core of the strategy** 

Robust solution set

(e.g., programs and resources)

**Engagement** 

Communication strategy

Health incentives

Worksite health culture

Leadership support

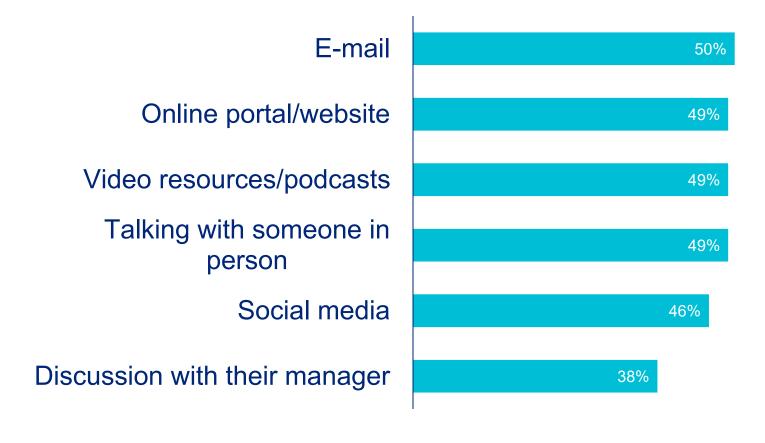
Ongoing measurement, analysis and refinement





# Communication Strategies

# **Trends in Benefits Communications**



Members highly engaged with UHC tools & resources cost ~15%² less compared to members not engaged.





Source: 1) Maximizing Employee Care, MetLife's 22<sup>nd</sup> Annual U.S. Employee Benefit Trends Study, 2024 <sup>2</sup> Analysis and datapoints limited to adult population only (excluded dependents in Florida BOB

# **Communication Channels**

- Email
- Home mailers
- Social media
- Video resources/ podcast
- Printed handouts
- Posted fliers/
   QR codes

- Employee meetings/ Wellness fairs
- Manager communications
- Employer branded website/online portals
- 1-1 meetings

# Employees' most helpful benefits communication channels:

One-on-one conversations (80%), online resources (68%), printed materials (66%), email (49%)<sup>1</sup>

1) 2023 Healthcare Literacy Report, Optavise, 2024





# **Communication Strategies**

What is your low-hanging fruit?



Consistent communications using varied channels





Message integration at all levels



Peer-level communications



Overarching messages

+ Branded Program



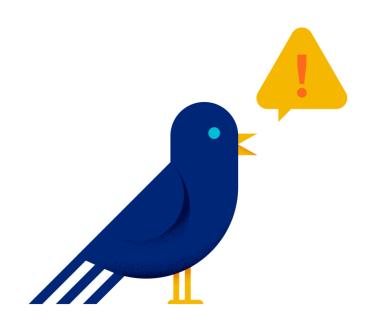
# Wellbeing Program Message Integration

### **Primary messenger**



### **Additional messengers**

### **Human resources / benefits**





Middle management

Well-being champions



# **Municipalities Communication Strategies**



**Home mailers** 

Mayoral promotion

Middle management promotion

Wellness program department presentations

Branded program

Well-being champion network

What strategies have proven effective for your population?



# Health Literacy remains an Opportunity



62% of employees are not confident they know about all the benefits and/or workplace perks offered to them<sup>1</sup>

# **Financial Impact**

Employers in the US incur5 billion annually due to low health literacy.

(includes administrative expenses related to helping employees navigate their health benefits and avoidable medical costs)<sup>2</sup>



### **Strategies to support health literacy**

Ongoing communication about health benefits

New hire basic health insurance education

Guided enrollment with benefits specialists

Provide tools & resources to help members make informed healthcare decisions

Sources: 1) Maximizing Employee Care, MetLife's 22<sup>nd</sup> Annual U.S. Employee Benefit Trends Study, 2024; 2) 2023-2024 Aflac WorkForces Report; 3) 2023 Healthcare Literacy Report, Optavise, 2024



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# Incentives

# **Trends in Incentives**

43% of employers plan to continue their well-being incentive strategy at the same level during the next 3-5 years, while 24% plan to expand it<sup>1</sup>.

\$538 median incentive amount for employees<sup>2</sup>

Gift cards/cash equivalent, premium contribution & HSA/FSA funding are most common delivery methods<sup>1</sup>



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Sources: 1) 15th Employer-Sponsored Health & Well-being Survey, Fidelity and Business Group on Health, May 2024; 2) 2025 UHC National Account Client Strategy Documentation Project, Preliminary Data.



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# **Incentive Design Strategy**

What types incentives do you offer?



### **Identify preferences**

Conduct a survey or discussion session to gather feedback

### Offer variety

Consider providing a blend of monetary and non-monetary incentives

Align incentives with your wellness goals

## Allow for autonomy

Offer several options to choose





# Worksite Environment & Culture

# **Worksite Environment and Culture**

Physical activity	Nutrition	Stress management	Tobacco	Health care
<ul> <li>Onsite exercise equipment/</li> <li>classes/groups</li> <li>Walking clubs</li> <li>Community events</li> <li>Fitness Challenges</li> </ul>	<ul> <li>Healthier food options (vending machines, cafeterias, company events)</li> <li>Onsite gardens</li> <li>Onsite cooking demos</li> <li>Filtered water fountains</li> </ul>	<ul> <li>Mindfulness/</li> <li>Meditation</li> <li>sessions</li> <li>Access to         mental health         professionals</li> <li>Stress         management         tools/resources</li> <li>Flexible work         schedules</li> </ul>	<ul> <li>Tobacco-free campus</li> <li>Tobacco surcharge</li> <li>Smoking cessation programs</li> <li>Educational resources</li> </ul>	<ul> <li>Onsite/near site clinic</li> <li>Onsite biometric screenings events</li> <li>Health kiosks</li> <li>Designated virtual visit rooms</li> </ul>



How is your organization fostering a culture of wellbeing?



# Leadership Support

# **Maximizing Leadership Support**

What are some successes and challenges you encounter when seeking leadership support?

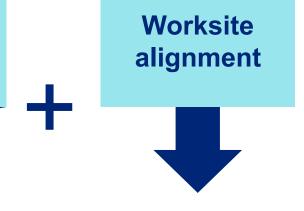


**Executive Leaders** 

Management

**Cultural** influencers

Program promotion
Visible participation
Encouragement to participate
Success stories



Supportive policies that prioritize wellbeing



# Maximizing Employee Engagement in Well-being

# **Tips for Engaging Municipality Workers**



Solicit employee feedback

Leverage multiple communication channels

Keep it simple & convenient

Offer a supportive & inclusive culture



# **Tips for Engaging Non-Traditional Workers**



# Paid company time

- PTO for preventive and condition-based healthcare
- Onsite offerings
- Company time/resources to complete surveys

# Effective communication strategy

- Leverage safety meetings, mandatory trainings, shift huddles
- Bulletin boards, home mailers & scheduling software/apps

# Supportive environment & culture of health

- Representation on a wellness champion network
- Offer remote and/or selfpaced engagement opportunities

What strategies are being adopted to ensure inclusivity in the wellbeing program?



# **Call to Action**

### Considerations

- Identify preferred communication channels (integrate messaging through all levels of the organization)
- Make engagement easy and worth the investment (make the healthy choice, the easy choice and incent for health-promoting behavior)
- Gather employee feedback and cater to the needs of the population (offer programming that resonates with the population & addresses health risks)





# Questions?